BIEBELBERG & MARTIN Schoolhouse Plaza 374 Millburn Avenue Millburn, New Jersey 07041 (973) 912-9888 (KB-5472) Attorneys for Plaintiff

UNITED STATES DISTRICT COURT DISTRICT OF NEW JERSEY

BORIS KHAZIN, :

Civil Action No.:

Plaintiff,

v.

T.D. AMERITRADE HOLDING CORPORATION T.D. AMERITRADE, INC., AMERIVEST : INVESTMENT MANAGEMENT COMPANY, and LULE DEMISSE, individually, :

JURY DEMAND

COMPLAINT AND

Defendants.

Plaintiff, Boris Khazin, with an address of 7907 Tamarron Drive, Township of Plainsboro, County of Middlesex, State of New Jersey, by way of Complaint against defendants, T.D. Ameritrade Holding Corporation, T.D. Ameritrade, Inc., Amerivest Investment Management Company, and Lule Demisse, individually, states:

THE PARTIES

- The plaintiff, Boris Khazin, is an experienced professional in the financial services industry, with nearly 15 years of employment in the field. He has worked for industry leaders such as Bloomberg, Standard & Poors, Paine Webber/UBS, and Citigroup; and for the defendant corporations herein. He worked for the whollyowned subsidiaries of the defendant holding company, specifically defendant T.D. Ameritrade, Inc. and defendant Amerivest Investment Management Company from 2006 until his termination on August 14, 2012.
- Upon information and belief, the three corporate defendants named herein, specifically, T.D. Ameritrade Holding Corporation; T.D. Ameritrade, Inc., and Amerivest Investment Management Company are Delaware corporations, with corporate headquarters in Omaha, Nebraska. Defendants T.D. Ameritrade, Inc. (hereinafter "T.D. Ameritrade") and Amerivest Investment Management Company (hereinafter "AmeriVest") are wholly-owned subsidiaries of defendant T.D. Ameritrade Holding Corporation. The corporate defendants are leading public companies in the financial services industry and have corporate offices in Jersey City, New Jersey, where the plaintiff formerly worked.
- Individual defendant, Lule Demisse, is a managing director of defendant T.D.
 Ameritrade who is also responsible for several divisions with the corporate structure of the defendants, including defendant AmeriVest, the Retirement

Division of defendant T.D. Ameritrade, and the Mutual Funds/ETF Division.

JURISDICTION

- 4. This Court has jurisdiction pursuant to 28 *U.S.C.* §1331 (federal question jurisdiction).
- Venue is proper in the District of New Jersey pursuant to 28 U.S.C. §1391 in that a substantial part of the events or omissions giving rise to the claim occurred in this District and/or a substantial part of property that is the subject of the action is situated in this district. Moreover, the corporate defendants are subject to personal jurisdiction in this district.

PROCEDURAL HISTORY

- 6. As will be explained in detail *infra*., plaintiff's claim in the within litigation charges the defendants with a violation of the Dodd-Frank Act, a federal question claim.
- 7. On or about January 18, 2013, plaintiff filed a Second Amended Complaint and Jury Demand in the Superior Court of New Jersey, Law Division: Hudson County, Docket Number L-4734-12.
- 8. Plaintiff's Second Amended Complaint contained seven counts. Count Two alleged a violation of the Dodd Frank Act. The balance of plaintiff's claims were for violations of state law and the common law. All counts pertained to wrongful termination as retaliation for "whistle-blowing".
- 9. In response thereto, defendants filed a motion a seeking to dismiss plaintiff's

- Dodd Frank claim for lack of jurisdiction and to compel arbitration on the balance of the claims.
- 10. On July 1, 2013, the Honorable Mary K. Costello, J.S.C.issued an Order dismissing without prejudice Count Two of Plaintiff's claim (for violation of the Dodd Frank Act) for lack of subject matter jurisdiction, as Her Honor found that the federal court has exclusive jurisdiction over the Dodd-Frank claim, and compelling arbitration on the state law and common law claims.

FACTUAL BACKGROUND

- 11. Plaintiff repeats the allegations set forth above, as if fully set forth herein at length.
- 12. During his six-year tenure of employment, plaintiff Khazin was employed in several capacities by T.D. Ameritrade and AmeriVest. At all times, Mr. Khazin's performance met and exceeded expectations. He was promoted on various occasions, each time assuming new and more demanding responsibilities.
- 13. By way of example, several years after he began working for defendant T.D. Ameritrade, plaintiff was promoted to a position where he was tasked with responsibilities that involved risk analysis and due diligence of financial products. He worked at this position until 2011, at which time he was promoted to a position as an Investment Oversight Officer at AmeriVest. At this position, as in his previous positions with the defendants, part of his responsibilities was

- determining whether new AmeriVest products were in compliance with all applicable securities regulations.
- 14. Throughout his tenure of employment with defendants T.D. Ameritrade and AmeriVest, the plaintiff was a conscientious and valued employee, a fact that was recognized repeatedly by defendants' upper management. He performed every task that he was given by the company with professionalism and dedication. He assumed more comprehensive responsibilities. Indeed, he consistently received performance reviews of "exceeds expectations" throughout virtually the entire tenure of his employment. His supervisors were pleased with his work and gave him high performance reviews.
- 15. These superior reviews continued unabated until his final quarter of employment with AmeriVest, when he became the victim of retaliatory actions taken by his supervisor, defendant Lule Demisse, after the plaintiff urged more than once that the defendant corporations meet certain ethical and legal standards that they were required to uphold, but were not meeting.

Plaintiff's Relationship with Managing Director Demisse and MorningStar

16. During the latter part of plaintiff's employment with the defendants, a new group of senior level managers came to his department. Mr. Khazin's immediate supervisor, Ivo Ivanov, left T.D. Ameritrade for other employment. Among the new managers was defendant Demisse, who became the Managing Director of

- plaintiff's department, and his superior. Plaintiff reported to her. This new management team, led by Demisse, made a strategic decision to out-source to other financial service companies certain financial services that had been previously performed in-house by T.D. Ameritrade. Ms. Demisse actively promoted MorningStar to perform certain specified outsourced work.
- 17. At Demisse's direction, an agreement was reached with MorningStar, whereby that company was to provide allocation and fund selection services for T.D. Ameritrade's retail clients. As has been noted, until this time, these services had been performed in-house by defendant T.D. Ameritrade.
- 18. The selection of MorningStar as a third-party service provider caused a change in plaintiff's employment position with defendant T.D. Ameritrade. Plaintiff was promoted to a new position in which he had responsibilities for risk analysis, due diligence and evaluation of MorningStar's work.
- 19. Plaintiff undertook his new assignment with dedication and meticulous attention to detail. Soon after assuming these new responsibilities, the plaintiff became concerned about the quality of certain aspects of MorningStar's work. He raised

¹ In addition to being a Managing Director of T.D. Ameritrade, Ms. Demisse held several other positions within the defendant's corporate structure. She was responsible for three divisions, including AmeriVest, the Retirement Division of T.D. Ameritrade, and the Mutual Funds/ETF Division.

- numerous issues with upper management related to the accuracy of MorningStar's work. Among his more serious observations against MorningStar were its quality control procedures and its delays in deliverables, defects that would almost inevitably harm T.D. Ameritrade and its core retail business.
- 20. As part of his new responsibilities, plaintiff was required to grade MorningStar's performance in certain key areas. Working methodically, the plaintiff, together with several other members of his department, gave MorningStar low scores for its work and presented these findings to Ms. Demisse, his direct supervisor, in an honest and forthright manner.
- 21. Ms. Demisse's response to the low scores was surprising to plaintiff. She instructed him and others to upgrade MorningStar's scores. She did not authorize any remedial measures.
- 22. Unfortunately, this same pattern would repeat itself on several subsequent occasions, as MorningStar's performance did not improve noticeably. That is, in response to his continued, analytical critique of MorningStar's work, Demisse would simply instruct the plaintiff, and some of his co-department workers, to raise MorningStar's scores.
- 23. In late 2010, plaintiff presented a PowerPoint presentation on MorningStar to a T.D. Ameritrade Investment Board that included Ms. Demisse, Jerry Krager, the Chief Compliance Officer, John Bell, the President of AmeriVest and Gil Ott, a

Corporate Secretary and Legal Advisor. Plaintiff's presentation criticized MorningStar's poor product proposals for retirement-level clients and offered certain recommendations. Whereas his previous presentations had been rejected by defendant Demisse, the expanded Board reacted differently and embraced his recommendations. The plaintiff was instructed to work with MorningStar and help it create an income model with lower risk. The outcome of the presentation was disappointing to defendant Demisse, in light of her well-known advocacy of MorningStar.

- 24. In late 2011, T.D. Ameritrade invited iShares to propose a product for the technical allocation of equities for an International ETF (exchange traded fund) product. The plaintiff was instructed to evaluate the product, and found it to be quite impressive. Despite the good quality of iShares' product, Ms. Demisse ordered the plaintiff to solicit, and evaluate, a competing proposal from MorningStar. Plaintiff's due diligence of the MorningStar proposed product confirmed that it was inappropriate and inferior to the iShares product. When he reported this fact to defendant Demisse, she instructed him to advise MorningStar as to how it might improve its product. She made it clear that she wanted MorningStar to provide the product.
- 25. In April, 2012, plaintiff, working at the AmeriVest subsidiary, received a telephone call from a representative of PIMCO, one of the leading companies in the mutual

fund industry. This representative informed him that the PIMCO funds located within a group of mutual funds in a particular AmeriVest product, had been improperly over-priced because it was at the retail class level, instead of at the institutional class level. There was significance to this revelation. AmeriVest, as a fiduciary, had an ethical and legal obligation to assure its customers that they were receiving the more cost-effective product, of two nearly identical products. If the product were left unchanged, defendants would be selling their clients a product which would impermissibly increase the pass-through 12(b)(1) costs to their clients. As a result thereof, their customers would be forced to pay for the additional overhead on the product. Defendants would be in violation of well-established securities law.

- 26. Immediately recognizing the significance of this revelation, the plaintiff responded promptly to PIMCO's observation. He undertook a review of the mutual funds in the subject program and found that several funds, including the PIMCO funds, were indeed of the wrong class. That is, they were of retail class, rather than of institutional class.
- 27. The plaintiff promptly reported this finding to his superior, defendant Demisse, and informed her of the corrective change that needed to be made so that AmeriVest and its affiliated defendants would be in compliance with their legal and ethical obligations.

- 28. Unfortunately, defendant Demissse appeared to be uninterested in the ethical requirements that the plaintiff brought to her attention, and the need to address and correct the product. Ms. Demisse did not allow plaintiff to make the necessary revisions. Instead, she instructed him to undertake a "revenue impact" analysis.
- 29. Plaintiff did as instructed. His analysis revealed that the corrective change would save AmeriVest's clients approximately \$2,000,000, but would cause the defendant companies to "lose" \$1,150,000 in revenues that they were never, in fact, entitled to. The plaintiff's analysis showed that while it might by costly for the defendant to disgorge and forego certain revenues, the defendant was never entitled to such revenues to begin with. More specifically, his analysis showed that one of defendant Demisse's three divisions would suffer an adverse impact to its Profit & Loss balance sheet if the required corrective changes were implemented.
- 30. Defendant Demisse's response to the analysis prepared by the plaintiff was unequivocal. She sent him an e-mail stating that no corrective changes were to be undertaken at this time. Additionally, she verbally told the plaintiff to cease sending her any e-mails on this subject matter. Her not-so-subtle message to him was to drop all talk about costly remedial measures.
- 31. Nonetheless, plaintiff believed that, if AmeriVest and its affiliated defendants were

- to be compliant with securities regulations, corrective measures on the product had to be undertaken. He decided to raise this issue again with defendant Demisse at the earliest appropriate time.
- That time arrived in June, 2012 when the AmeriVest management team decided that, as a result of changing market conditions, an early re-balance of allocation within the subject investment program was necessary. The plaintiff approached Defendant Demisse once again and reiterated his recommendation to make the corrective changes that he had outlined, so that AmeriVest and its affiliated defendants would be in compliance, and the clients would not be overcharged. Defendant Demisse rebuffed him and stated that the changes could not be undertaken in the current revenue environment.

Invoices from Third-Party Providers

33. From this point, the plaintiff's relationship with his superior, defendant Demisse, declined. The situation grew more strained in mid-July, 2012, when defendant Demisse summoned the plaintiff to discuss a quarterly invoice that was sent by a new third-party provider, a company that had replaced the previous third-party provider, Geowealth. (Geowealth was a third-party provider for the defendants that had been tasked with calculating the performance of T.D. Ameritrade's AmeriVest products. Its managing director was Ivo Ivanov, who had previously worked for T.D. Ameritrade and who had been plaintiff's supervisor, prior to

Demisse.)

- 34. Defendant Demisse's summons was confusing, as plaintiff had always played a clearly limited role with regard to Geowealth's invoices, the extent of his involvement being to confirm whether services that had been billed, had in fact been rendered. It was never his responsibility to determine whether an invoice for \$14,000 to \$15,000 should be paid, a task which was undertaken at the managing director's level, i.e., Demisse's level. Accordingly, the plaintiff had very limited specific involvement with the approval of invoices, a fact which Demisse was quite aware of.
- 35. Defendant Demisse demanded to know from him why the new quarterly invoice had been sent under the auspices of the new third-party provider. Plaintiff told her that he thought that Geowealth had outsourced to the new provider the task that it had previously provided to AmeriVest.
- 36. Demisse's response to the plaintiff was confrontational and accusatory. She could have simply called Geowealth's managing director, Mr. Ivanov, to receive the answer to her question. Instead, without any evidence, she accused the plaintiff of being untruthful and evasive with her. Plaintiff was distressed by her reply to him.
- 37. However, this was not the end of defendant Demisse's confrontational behavior to Mr. Khazin. She made a second unfounded accusation when she told him that

she suspected Geowealth might improperly invoice AmeriVest for services that had been performed and invoiced by the new third-party provider or vice-versa. Once again, this comment was directed accusatorily to the plaintiff, who was being grilled on matters that were not significant to his responsibilities, and were insignificant, and seemingly contrived, in general. In fact, Demisse's baseless accusation was later put to rest by Mr. Ivanov, who wrote Demisse, informing her that AmeriVest was up-to-date in its payments to Geowealth, and had paid fully for all services rendered by his company, thus discrediting Demisse's allegations.

- 38. Once the plaintiff learned that Demisse's asserted suspicions against Geowealth had been thoroughly dispelled, he hoped that his strained relationship with her might improve. Unfortunately, he was incorrect.
- 39. Shortly thereafter, on or about August 10, 2012, plaintiff was summoned to the Human Resources Department, where he met with a "Relationship Manager" who, upon information and belief, may have been Lauren Kaczka Demisse was also present at the meeting. During the course of this conversation Kaczka raised anew the seemingly resolved issue of the third-party provider's invoice. Plaintiff responded to her as he had previously replied to Demisse, and emphasized his very limited role with regard to the particular invoice. Once again, Demisse, by her comments and her demeanor, accused him of being untruthful.

- 40. At the conclusion of the meeting, plaintiff was told that he was being placed on administrative leave, pending further investigation.
- 41. Four days later, on or about August 14, 2012, the Human Resources Department representative telephoned the plaintiff and informed him that an "investigation" had shown that he was not "transparent" and that he could no longer be trusted by upper management. The plaintiff was told that his employment was being terminated at once.
- 42. On September 17, 2012, defendants filed Form U5 with FINRA, effectively terminating plaintiff's registration with a false "Termination Explanation."

COUNT ONE

Violation of Dodd Frank Wall Street Reform and Consumer Protection Act

- 43. Plaintiff repeats and reiterates the allegations set forth above, and in the Facts Common to All Counts, as if fully set forth herein at length.
- 44. Plaintiff was an experienced professional in the financial services industry.
- 45. A primary responsibility of the plaintiff was to perform due diligence on various financial products that were to be offered by the defendants to institutional and/or retail investors.
- 46. Specifically, it was part of plaintiff's responsibilities to determine if the financial products that he analyzed and was responsible for, were in compliance with all relevant securities regulations and were suitable to their intended purchasers.

- 47. If a non-compliant financial product was offered by the defendants for sale to institutional and/or retail investors, it could potentially subject the defendants to financial penalties.
- 48. As a matter of course, once it was discovered that a particular financial product was non-compliant, such non-compliant financial product would have to be corrected, and made fully compliant before it could be offered by the defendants for sale to investors.
- 49. During the course of his employment, the plaintiff became aware that a particular AmeriVest financial product, a component of which included PIMCO funds, was not in compliance with relevant securities regulations.
- 50. Specifically, the financial product in question was non-compliant because it contained funds that were improperly priced at the retail class level, instead of at the institutional class level.
- 51. The plaintiff brought this fact to the attention of his supervisor, a Managing Director of the defendant corporations.
- 52. Despite her knowledge that the financial product at issue was out-of-compliance, and would have to be corrected, defendants' supervisor did not allow the plaintiff to take, or cause to be taken, corrective measures to the AmeriVest product, thus leaving it out-of-compliance and subjecting the defendant corporations to certain regulatory penalties.

- 53. Thereafter, defendants' supervisor ordered him to drop all mention of corrective measures for this AmeriVest product. She even told him not to raise this subject with her again.
- 54. Defendants' supervisor, a Managing Director of the defendant corporations, then devised a course of action that would present him in a negative light and cause his termination.
- 55. Upon information and belief, defendants' supervisor retaliated against the plaintiff because of her unwillingness to take proper remedial action, despite being shown by the plaintiff that an AmeriVest product contained funds that were improperly priced at the retail class level, instead of at the institutional class level, a violation of securities law.
- 56. The course of action initiated by defendants' Managing Director was wrongful and was clearly retaliatory against the plaintiff.
- 57. The course of action initiated by defendants' Managing Director was a pretext, intended to result in plaintiff's termination by the defendants as a retaliatory measure.
- 58. At a meeting that was held at defendant T.D. Ameritrade's Human Relations

 Department on August 10, 2012, defendants' Managing Director made comments

 against the plaintiff in which she expressed, without justification, her doubt as to

 his honesty.

- 59. The comments of defendants' Managing Director at this meeting was a contributing factor that led to the termination of plaintiff by the defendant corporations on August 14, 2012, a mere four days later.
- 60. Thereafter, on September 17, 2012, defendants filed a Form U5 with FINRA, effectively terminating the plaintiff's registration based on a false "Termination Explanation." This was a further retaliatory step taken by the defendants.
- The Dodd Frank Wall Street Reform and Consumer Protection Act, 12 U.S.C. §§ 5301, et seq., is a wide-ranging statutory scheme designed to regulate more effectively the entire financial services industry, and to protect both the general public, and industry professionals, from injury or harm.
- 62. Among the protections that this legislation offers is protection to industry whistleblowers against whom retaliatory measures have been taken.
- 63. Having brought to the defendants' attention on more than one occasion an incident of non-compliance that was virtually tantamount to defendants' misappropriation of clients' assets, and having been told by his supervisor, a Managing Director of the defendant corporations not to raise this issue again, and shortly thereafter, being terminated from his employment with the defendants as retaliation, the plaintiff herein falls within Dodd-Frank's protection to whistleblowers, in particular, 15 U.S.C. §78u-6.
- 64. That is, the plaintiff herein is a member of the class of employees to be protected

- by Dodd-Frank, and was at all relevant times, protected by this statute.
- 65. The retaliatory actions of the defendant corporations and the individual defendant were in violation of the Dodd-Frank Act.
- 66. As a result of defendants' said violation of the Dodd-Frank Act, the plaintiff has been personally injured and has suffered monetary damages, including, but not limited to, loss of retroactive and prospective pay.
- 67. Although the defendant signed an employment agreement in 2006 that contains an arbitration clause, under the circumstances extant, pursuant to Section 1514A(e)(2) of Dodd-Frank, such clause is unenforceable.
- 68. Not only does Dodd-Frank make unenforceable such pre-dispute arbitration clauses, but recent rules and regulations promulgated by the two leading regulatory bodies in the financial services industry further underscore the non-enforceability of such arbitration agreements.
- 69. A May, 2012 amendment to FINRA Rule 13201 states that "a dispute arising under a whistleblower statute that prohibits the use of pre-dispute arbitration agreements is not required to be arbitrated under the Code."
- 70. Regulatory Notice 12-21, issued by the Securities and Exchange Commission in May, 2012 explicitly approves the aforementioned amendment to FINRA Rule 13201.

WHEREFORE, plaintiff demands judgment on the theories and causes of action

allowed by each Count, respectively, for:

A. Compensatory damages;

B. Punitive damages;

C. Statutory damages;

D. Consequential damages;

E. Staying the arbitration of the state law claims until the within federal action

has been tried before this court and a jury;

F. Counsel fees, interest and costs of suit; and

G. Such other relief as this Court may deem fair and just.

BIEBELBERG & MARTIN

Attorneys for Plaintiff

Dated: July 8, 2013

By:/s/ Keith N. Biebelberg
KEITH N. BIEBELBERG

19

JURY DEMAND

Plaintiff hereby requests a trial by jury on all issues so triable.

BIEBELBERG & MARTIN Attorneys for Plaintiff

Dated: July 8, 2013

By:<u>/s/ Keith N. Biebelberg</u> KEITH N. BIEBELBERG